



STEVEN G. SIEGEL

# BUYING A BUSINESS: ADVISING YOUR CLIENT

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**STEVEN G. SIEGEL** is president of The Siegel Group, Morristown, New Jersey, a national consulting firm providing tax and estate planning advice to individuals and businesses. Mr. Siegel holds a BS from Georgetown University, a JD from Harvard Law School and an LLM in Taxation from New York University. He is the author of several books, including *The Estate Planning Course Book*. Mr. Siegel is a nationally-recognized writer and speaker who has lectured extensively throughout the United States on tax, business and estate planning topics.

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- ✓ Scope Of The Task
- ✓ Preliminary Documents
- ✓ Non-Tax Considerations
- ✓ Tax Considerations
- ✓ Analyzing Taxable Acquisitions
- ✓ Analyzing Tax-Free Reorganizations
- ✓ The Role Of Liquidations In Corporate Acquisitions
- ✓ Tax Attributes In Corporate Acquisitions
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- ✓ Acquisitions Of Partnership Interests
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