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Live 4.2-Hour July 31, 2006 Presentation  
**STEVEN G. SIEGEL**

**4 Useful  
Forms!**

# ADVISING THE PURCHASER OR SELLER OF A BUSINESS WITH *FORMS*

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**STEVEN G. SIEGEL** is the president of The Siegel Group, a national consulting firm specializing in tax consulting and estate planning. Mr. Siegel is the author of several books, including *The Estate Planning Course Handbook*. He has lectured extensively throughout the United States on tax, business and estate planning topics.

### **COMPLETE TABLE OF CONTENTS**

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- ✓ **Non-Tax Considerations And Due Diligence**
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  - labor/employment issues
  - security laws
  - more
- ✓ **Tax Considerations – Taxable Asset Sales**
  - tax consequences to each party
  - allocations
  - more
- ✓ **Tax-Free Acquisitions**
  - treatment of “boot”
  - consequences to shareholders and each entity
  - more
- ✓ **Use Of Liquidations**
- ✓ **Tax Attributes**
- ✓ **Special Considerations With S Corporation And Partnership Acquisitions**
- ✓ **Purchase Agreements, Representations, Warranties And Opinion Letters**
- ✓ **Pre-Closing**
- ✓ **Closing The Deal**
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  - Closing The Deal
  - Considerations For Buyers And Sellers In Buy-Sell Agreements For Closely-Held Businesses



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• July 31, 2006 • 4.2 Hours •

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